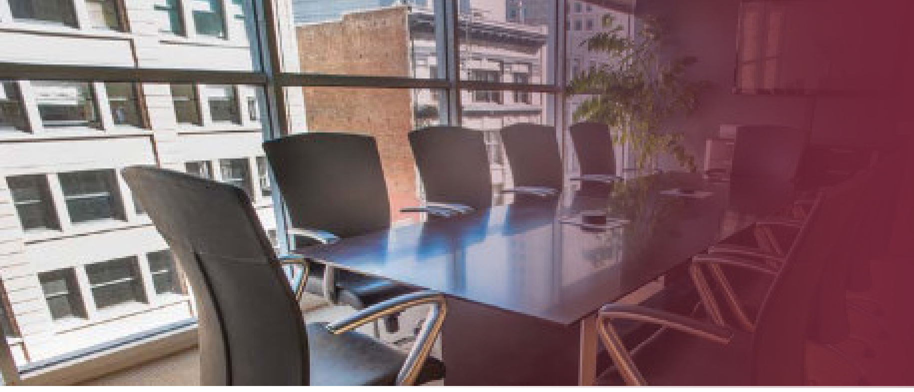
SILICON LEGAL STRATEGY

ENTREPRENEURIAL LEGAL COUNSEL

Mergers & Acquisitions



Mergers & Acquisitions

Outsized Experience

PitchBook's 2025 Global League Tables rank Silicon Legal as the #9 most active law firm in global VC exits.

We have broad domestic and cross-border M&A experience, helping both buy-side and sell-side clients in a variety of acquisitions, from small acqui-hires to asset sales, to spin-offs and joint ventures, to complex nine-figure, middle-market, and emerging growth company transactions and PE-financed deals.

Over the last five years, we have advised clients in more than 150 M&A transactions with an aggregate value in excess of $3 Billion.

A Known Quantity

We have experience with all of the major acquisitive industry players, having represented companies on the sell-side in their transactions with the likes of Google, American Express, Oracle, Palo Alto Networks, Thoma Bravo, Intuit, LinkedIn, PayPal, IKEA, Square, Vista, Twitter, GoDaddy, DropBox, Stripe, Walmart and John Deere.

Cross-Functional Collaboration

For those transactions that require further specialized guidance, such as in the areas of antitrust, privacy, and international tax, we routinely collaborate with a curated team of elite specialists around the world to offer clients a comprehensive solution. This has enabled us to successfully advise on M&A transactions with players across the globe – from Canada to Kenya, Australia to France – and dozens of other countries.

Thought Leadership

Our attorneys routinely write and speak about M&A topics – and a few of our partners are contributing authors of the seminal book on startup M&A, *Magic Box Paradigm*, now in its second edition.

"Thank you for working it out and advising us not to overthink. We need that right now.

—Ian Arthurs, COO, TaskRabbit

Company Clients

DeepTech
- Aetherflux
- Deep Sentinel
- Tacta Systems
- NobleAI
- Lucid Bots
- Sandtable
- Nullspace
- VIA Bot
- Natilus

Real Estate / Construction / Climate
- BuildOps
- Reframe Systems
- Higharc
- Siteline
- TrustPoint AI
- heave
- BRKZ
- Transition Metal Solutions
- Nature Coatings
- Lithos

Transportation
- Stable
- Skyways – Efficiency Elevated
- Swift Navigation
- Kindred Motorworks
- AnyRoad
- Blissway
- Truckbase

Health, Med, and BioTech
- komodo
- Wayfinder Biosciences
- TurnCare – Passionately Protecting Patients
- Iterative Health
- tilda
- anisehealth
- Dentira
- Daybreak Health

FinTech / InsurTech
- Expensify
- OffDeal
- Omega Point
- Keye
- nuvo
- runway
- Tater Finance
- ClaimSorted
- Finexio
- Prelim

Social & B2C
- Zwift
- tawkify Matchmaking
- FIZZ
- KaiPod Learning
- Dose
- SandboxVR
- desmos studio PBC
- HelloCreator
- popmenu
- Recess

B2B SaaS / DevOps
- Manychat
- britive
- Revenue Grid
- Sagetap
- factor.io
- liberate
- Enterpret
- CloudHesive
- Intraloop
- synup
- Valence
- Mammoth Cyber
- Smile ID
- charm_
- Teleport
- Meticulous
- builder.io

AI / ML
- Flow
- Relace
- Fulcrum
- Parasail
- condor
- Proper AI
- Filed.
- SalesRevv
- fireflies.ai
- Flint
- Storytell.ai
- upscale.ai
- happydoc
- Sustainment.
- Julius

Buy-Side M&A

We have broad domestic and cross-border M&A experience, from small acqui-hires to complex nine-figure, middle-market, and emerging-growth deals.

Over the last five years we have advised clients in more than 150 M&A transactions with an aggregate value in excess of $3 Billion.

PitchBook's Global League Tables recognize SLS as [#9 Globally in VC Exits](#).

Recent buy-side transactions include:

2025

- **BuildOps'** acquisition of **Spover**
- **Pure Storage's** acquisition of **Parsec Labs**
- **UserEvidence's** acquisition of **Zealot**
- **Doorvest's** acquisition of **Wreno**
- **Doorvest's** acquisition of **Rubik**

2024

- **Doorvest's** acquisition of **Getaway**

2023

- **SubjectWell's** acquisition of **MD Connect**
- **Backer's** acquisition of **Saving For College**
- **FinQuery's** acquisition of **Stackshine**
- **UrbanPiper's** acquisition of **OrderMark**
- **Cloudhesive's** acquisition of **ePlexity**
- **Tawkify's** acquisition of **S'More**

2022

- **Tailwind's** acquisition of **Nectar 9**
- **Little Otter's** acquisition of **Little Renegades**
- **Primed Technologies'** acquisition of **Digitec Interactive**

2022 (cont.)

- **Popmenu's** acquisition of **Ordereze**

2021

- **Popmenu's** acquisition of **OrderNerd**
- **Zwift's** acquisition of **eDrive Engineering Services**
- **Specto's** acquisition of **Sentry**
- **Beekeeper's** acquisition of **Lua**

2020

- **Manychat's** acquisition of **Converlytics**

More Buy-Side Transactions

- **Spigot's** acquisition of **Adknowledge**
- **Docker's** acquisitions of **SocketPlane**, **Koality**, and **Orchard Laboratories**
- **Lyft's** acquisition of **Cherry**
- **TicketFly's** acquisitions of **TicketBreak**, **Northern Tickets**, **WillCall**, and **Prime Box Office**

> We are officially closed! Thank you all for every single thing that got us here. The journey has only been fun because you were a part of it.
>
> **—Stacy Brown-Philpot, CEO, TaskRabbit**

Sell-Side M&A

Recent sell-side transactions include:

2026

- **Pictorus'** sale to **Renesas**
- **Mindy Group's** sale to **WorkWhile**
- **Gavel's** sale to **Relativity**
- **Lilo's** sale to **Inn-Flow Holdings**
- **Sightglass'** sale to **Juniper Square**
- **4CRisk's** sale to **Cube**
- **BentoML's** sale to **Modular**

2025

- **Little Otter's** sale to **Hazel Health**
- **Yofi's** sale to **NoFraud**
- **Koala's** sale to **Anysphere**
- **Guideline's** sale to **Gusto**
- **SkySQL's** sale to **MariaDB**
- **Beekeeper's** sale to **Lumapps**
- **Gatsby's** sale to **Klaviyo**
- **Amaro Analytics'** sale to **OpenEvidence**
- **theloopsai's** sale to **IFS**
- **Talage's** sale to **MISSION**
- **WhizAI's** sale to **IQVIA**
- **Fennel AI's** sale to **Databricks**
- **Agot AI's** sale to **HME Hospitality**
- **Dassana's** sale to **Deepwatch**
- **Monterey AI's** sale to **Reforge**
- **Stack Identity's** sale to **JumpCloud**

2024

- **UpLink's** sale to **DataSnipper**
- **Almer Technologies'** sale to **RealWear**
- **Idiomatic's** sale to **Front**
- **Sparta Software's** sale to **ŌURA**
- **FinTechForce's** sale to **Burkland Associates**
- **Kingfisher's** sale to **Allstate Protection Plans**
- **Payitoff's** sale to **Array**
- **Predict Spring's** sale to **Salesforce Ventures**
- **Double's** sale to **PennSpring Capital**
- **Flightwave Aerospace Systems'** sale to **Red Cat Holdings**
- **Rewatch's** sale to **Atlassian**
- **KYKLO's** sale to **Epicor**
- **Auditboard's** sale to **Hg**
- **Juno Live's** sale to **GrowthZone AWS**
- **SubjectWell's** sale to **WindRose Health Advisors**
- **Barsala's** sale to **Landing**
- **SimpleCircle's** sale to **Arryved**
- **SidelineHD's** sale to **Diamond Kinetics**
- **Armory's** sale to **Harness**

2023

- **Betterview's** sale to **Nearmap**
- **Headroom's** sale to **Upwork**
- **UI Flow's** sale to **Workday**
- **Stackshine's** sale to **LeaseQuery**
- **Taskable's** sale to **SetSchedule**
- **Alpha Foods'** sale to **LIVEKINDLY Collective**
- **Level's** sale to **Vouch Insurance**
- **Qualified's** sale to **Andela**
- **Kyoo's** sale to **City Flavor**
- **Kopo Kopo's** sale to **Moniepoint**
- **Sympto Health's** sale to **Inflect Health**
- **Sinefa's** sale to **Palo Alto Networks**

More Sell-Side Transactions

- **SeedFi's** sale to **Intuit**
- **Command E's** sale to **Dropbox**
- **Bear Flag Robotics'** sale to **John Deere**
- **Velano Vascular's** sale to **Becton Dickinson**
- **RedLock's** sale to **Palo Alto Networks**
- **TaskRabbit's** sale to **IKEA**
- **LoungeBuddy's** sale to **American Express**

Global Recognition

For Seven Years, PitchBook Data's Global League Tables have ranked Silicon Legal among the Top-10 Most Active Global VC Law Firms.

Annual Rankings

Year	Rank	VC Deals
2025	#7	438
2024	#7	388
2023	#8	256
2022	#9	350
2021	#9	339
2020	#8	252
2019	#8	315

Our per-attorney deal count isn't just the highest in the world - it's a reflection of how we operate: efficient and relentlessly focused on getting deals done.

2025 by Stage

Early Stage	#6
Late Stage	#9
Exits	#9

2025 by Geography

Global VC deals	#7
◦ with Investors	#5
◦ with Companies	#11
United States	#6
◦ with Investors	#4
◦ with Companies	#11
◦ West Coast	#6
◦ New England	#7
◦ Mid-Atlantic	#5

2025 by Industry

Software	#6
Transportation	#3
IT Hardware	#8
Media	#2
Energy	#8
Commercial Products & Services	#7
Healthcare Services & Systems	#8
Pharma & BioTech	#14

About Us

Silicon Legal Strategy is the premier boutique law firm providing targeted, bottom-line-oriented advice to technology startups, innovative entrepreneurs and seasoned investors. Trained at the top firms in Silicon Valley, our attorneys and staff are incredibly passionate about technology and have extensive experience representing early stage companies and investors. We are a known quantity in Silicon Valley and beyond, and work with or sit across the table from every major technology law firm in the country. Perhaps most importantly, we ourselves are entrepreneurs. We truly understand the challenges of a startup – like building and motivating a team, creating repeatable processes to ensure continued customer satisfaction at scale and dealing with infrastructure issues. We face these challenges every day – and as a result, are able to deliver more relevant, bottom-line-oriented advice. Put simply, we actually "get" what entrepreneurs are going through.

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