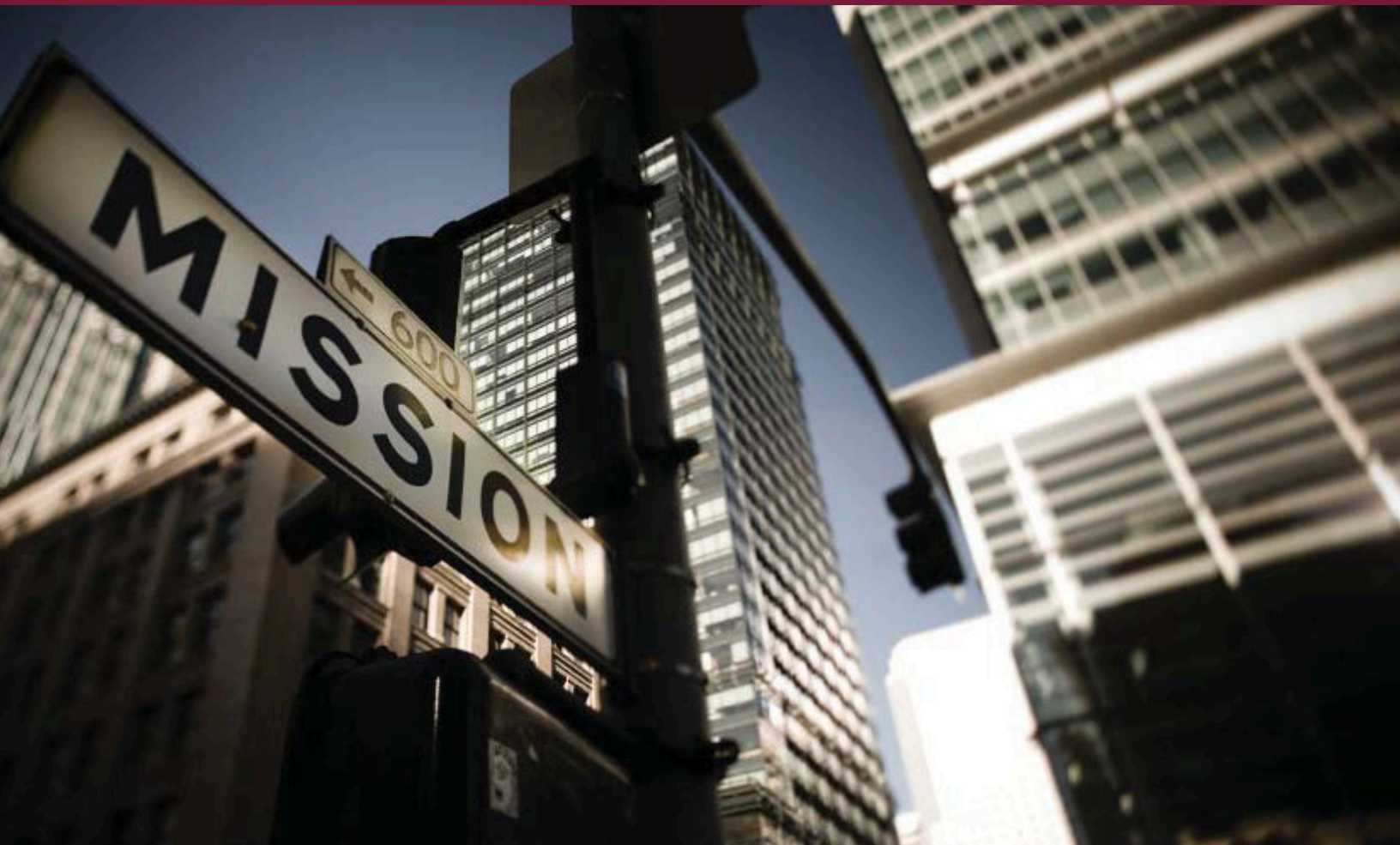




# SILICON

## LEGAL STRATEGY

ENTREPRENEURIAL LEGAL COUNSEL  
Venture Capital and Angel  
Investor Experience



# Venture Capital & Angel Investors

Silicon Legal Strategy is the premier boutique law firm providing customized, process-oriented advice to venture capital firms, angel investors, and technology startups.

For our investor clients, Silicon Legal strategically negotiates custom terms in investor side letters, manages board rights, and works closely with back offices to smoothly and timely close deals.

Our investor clients view us as their trusted deal counsel, working swiftly and thoroughly to close deals in any market condition.

For our company clients, Silicon Legal operates as the first line of strategic legal defense from formation through exit.

By deal volume, Silicon Legal is ranked by PitchBook Data among [the Most Active Law Firms](#) servicing Investors in 2025:

#4  
United States

#5  
Globally

## Investor Industry Sectors

Silicon Legal represents investor clients in a wide range of industries, including:

Artificial Intelligence & ML

B2B SaaS

E-Commerce & B2C

Gaming & Content Distribution

HealthTech & Life Sciences

AdTech & MarTech

Climate Tech

Construction & RE Tech

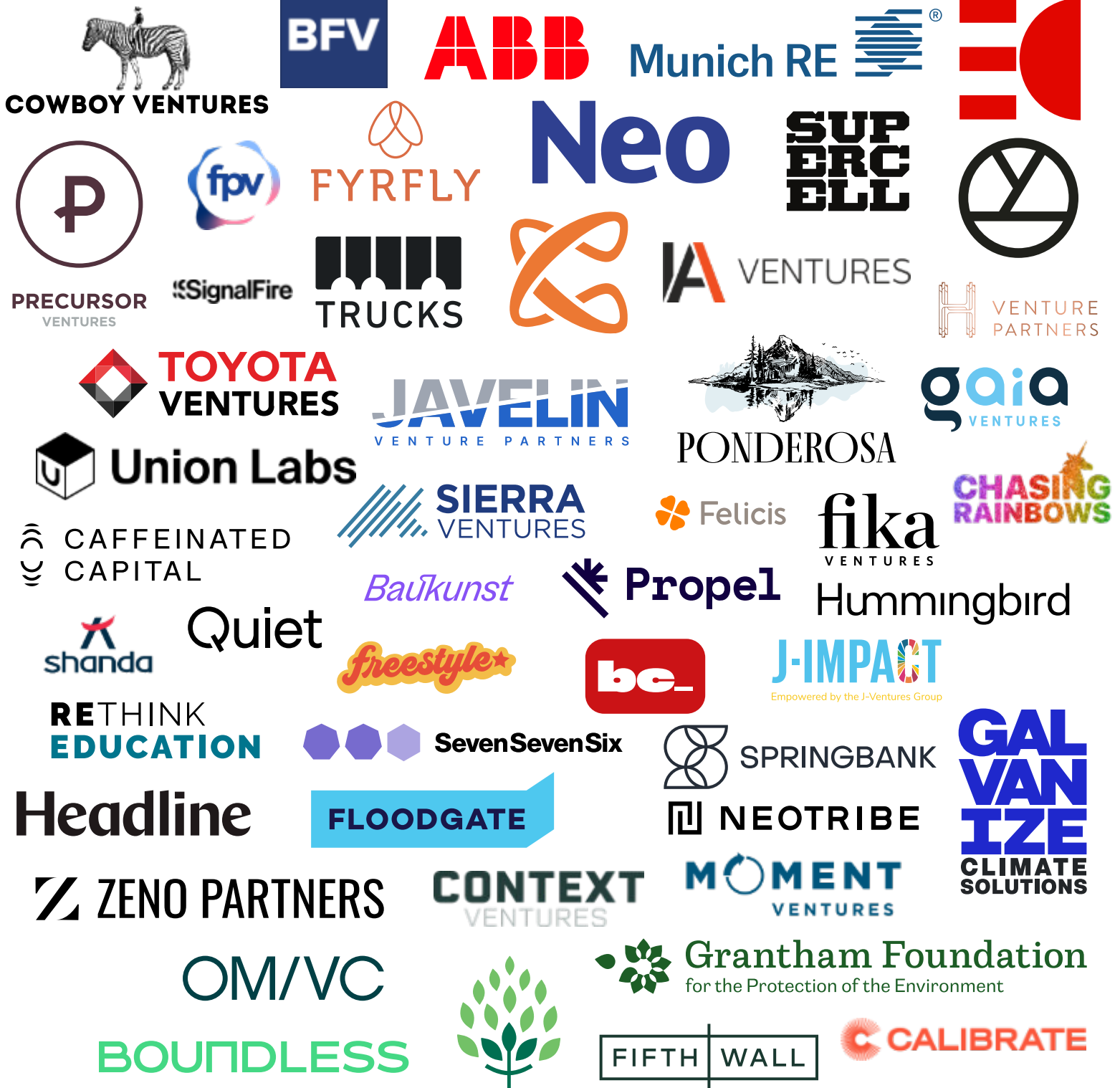
FinTech

DeepTech & Manufacturing

Transportation & Energy

InsurTech

# Venture Capital Clients





# Our Venture Capital Advantage

Our boutique approach delivers the hands-on service of a dedicated team with the market intelligence and deal flow experience of a global law firm.

## Global Investment Expertise

We currently support over 100 venture funds across multiple jurisdictions. We are the only boutique firm consistently in [Pitchbook's Global Top 10 League Table Rankings](#). That includes being **Top 6 Globally** in representing investors in venture deals.

## Unparalleled Venture Finance Experience

Silicon Legal's level of expertise and activity in the venture financing space is unprecedented. On a per-lawyer basis, we handle the highest number of venture financings in the world by a significant margin. We have helped clients close **over 2,000 venture financings in the past 5 years alone**.

This high transactions volume provides our clients with significant advantages:

- Real-time market intelligence on deal terms and industry standards
- Streamlined processes that reduce closing times and legal costs
- Deep relationships with counterparty counsel helps smooth negotiations.

## People and Resources

The Silicon Legal team comprises **27 attorneys, 8 paralegals** and **15 staff**. Our attorneys and paralegals are alumni of renowned Silicon Valley powerhouse law firms like Cooley, Goodwin, Orrick, WSGR, Latham, Fenwick, and others. This combination gives our clients access to top-tier legal talent with the responsive service of a boutique firm.

## Strategic Value

Silicon Legal is uniquely positioned to help our investor clients make a strong impression in the startup community. We leverage our incredible experience in the market on both sides of the table to form a practical approach for any deal we facilitate.

Our advice is more than marking up documents and reviewing diligence — we enable clients to understand risk, communicate and solve investment needs, and execute on transactions in a fast, professional, friction-less manner.

Beyond deal work, we help foster our investor clients' reputation as practical and strategic—creating space for their portfolio companies to thrive.

# Global Recognition

Silicon Legal Strategy has been recognized by PitchBook Data as one of the **world's top-10** most active VC law firms **for seven straight years**. This means **SLS does more deals per attorney than any firm in the world**.

Our per-attorney deal count isn't just a shiny stat—it's a reflection of how we operate: efficiently and relentlessly focused on getting deals done. Investors and founders trust us to deliver the sharp, business-first legal counsel they need to move fast and win.

## Annual Rankings

<u>Year</u>	<u>Rank</u>	<u>VC Deals</u>
<a href="#">2025</a>	#7	438
<a href="#">2024</a>	#7	388
<a href="#">2023</a>	#8	256
<a href="#">2022</a>	#9	350
<a href="#">2021</a>	#9	339
<a href="#">2020</a>	#8	252
<a href="#">2019</a>	#8	315

Since 2019, PitchBook Data's Global League Tables have ranked Silicon Legal **among the Top-10** Most Active Global VC Law Firms

## 2025 by Stage

Early Stage	#6
Late Stage	#9
Exits	#9

## 2025 by Geography

Global VC deals	#7
◦ with Investors	#5
◦ with Companies	#11
United States	#6
◦ with Investors	#4
◦ with Companies	#11
◦ West Coast	#6
◦ New England	#7
◦ Mid-Atlantic	#5

## 2025 by Industry

Software	#6
Transportation	#3
IT Hardware	#8
Media	#2
Energy	#8
Commercial Products & Services	#7
Healthcare Services & Systems	#8
Pharma & BioTech	#14



# Representative Transactions

## Venture Capital Financings

Over the last 5 years, we have advised investor clients in more than 2,000 venture capital and angel financings.

This deal flow - more than 7 in the average week - is on par with the powerhouse Silicon Valley law firms and simply unheard-of at boutique and mid-sized firms.

Here are some of our recent, prominent, investor-side transactions:

### Neo

\$957M AUM, 133 deals since July 2017

Led **BlueSky's** \$8M Seed  
Led **Serve Robotics'** \$13M Series 1  
Led **Cobot's** \$10M Series A

Joined **Deel's** Series D  
Joined **Replit's** Series B2  
Joined **Cobot's** Series' A and B

### Toyota Ventures

\$800M AUM, 87 deals since March 2018

Led **Agorus'** \$20M Series A  
Co-Led **Burro's** \$17.54M Series A  
Led **Yard Stick's** \$16.15M Series A1

Joined **May Mobility's** Series' C and D  
Joined **Stoke Space's** Series' A and B  
Joined **Revel's** Series B

### Floodgate

\$500M AUM, 168 deals since September 2019

Led **REALLY's** \$18M Seed  
Led **SymphonyAI's** \$10.25M Series A  
Led **Almanac's** \$9M Seed  
Led **Legends'** \$6M Seed

Joined **Hebbia's** Series' A and B  
Joined **Cheetah's** Later Stage and and Series' B and C  
Joined **Terradot's** Seed and Series A  
Joined **SmarterDX's** Seed and Series B

### MRV (Munich Re Ventures)

\$1.00B AUM, 65 deals since January 2020

Led **Acko's** \$81M Early Stage VC  
Led **VEIR's** \$75M Series B  
Led **At-Bay's** \$34M Series B  
Led **Future Family's** \$25M Series B1

Joined **Acko's** Series' D and E  
Joined **Twelve's** Series' AA, B, and C  
Joined **At-Bay's** Series' B, C, and D  
Joined **Orbit Fab's** Seed and Series' A2 and A

### Felicis

\$3.00B AUM, 262 deals since June 2017

Led **Weights & Biases'** \$135M Series C  
Led **Verkada's** \$80M Series C  
Led **Vannevar Labs'** \$75M Series B  
Led **Atlas Health's** \$41.5M Series A

Joined **Canva's** Series' A and C  
Joined **Alloy's** Series' B and C1  
Joined **Nayya's** Series' A, B, and C

# Representative Transactions

More of recent, prominent, investor-side transactions include:

## Quiet Capital

\$1.86B AUM, 100 deals since September 2017

Co-Led **LocoNav's** \$37M Series B  
Led **Mach9 Robotics'** \$14.41M Seed  
Led **Volition's** \$11M Seed

Joined **SandboxVR's** Seed and Series' A and B  
Joined **SeedFi's** Seed and Series A  
Joined **DuckDuckGo's** Series C

## Springbank Collective

\$19.37M AUM, 11 deals since August 2023

Co-Led **Little Otter's** \$9.5M Later Stage  
Co-Led **First's** \$4M Seed

Joined **Little Otter's** Series A  
Joined **Alchemy's** Seed

## Emerson Collective

\$26B AUM, 18 deals since April 2022

Co-Led **Teal Health's** \$23.45M Seed

Joined **Twelve's** Series C  
Joined **Guild's** Series' D and E  
Joined **Goodr's** Series A

## Caffeinated Capital

\$146.3M AUM, 110 deals since June 2018

Led **ShoppingGives'** \$8.44M Seed

Joined **Airtable's** Series' A, B, C, D, E, and F  
Joined **Saronic Technologies'** Seed and Series' A, B, and C  
Joined **Hadrian's** Series A and Later Stage VC

## Precursor Ventures

\$250M AUM, 89 deals since July 2015

Co-Led **Clipboard Health's** \$30M Series C  
Co-Led **Cantico's** \$8.53M Seed  
Led **Goodr's** \$8M Series A  
Led **Sawa's** \$3M Seed

Joined **Elroy Air's** Series AAA  
Joined **Stardust's** Series B  
Joined **Pair Eyewear's** Seed and Series A  
Joined **The Athletic's** Series' A and B

## Cowboy Ventures

\$455M AUM, 63 deals since August 2013

Led **Drata's** \$3.24M Seed  
Co-Led **Mutiny's** \$22.49M Series A  
Led **Getaway's** \$5.9M Seed  
Led **SVT Robotics** \$5M Seed

Joined **Drata's** Series' A, B, and C  
Joined **Mutiny's** Series' A and B  
Joined **Guild's** Series' C and E  
Joined **Tally's** Series' A, B, and D



# Venture Capital Clients

What investor clients are saying about working with Silicon Legal:

“It’s been a pleasure working with everyone on the SLS team... the experience is ‘night and day’ compared with other firms. It’s not even close on some of these deal communications we’ve seen.

—Chris Kim, Founder & Managing Partner, UNION Labs

“The folks at Silicon Legal are an extension of our family. They are truly awesome.

—Ann Miura-Ko, Partner, Floodgate

“Amidst rising to new highs and a number of incredibly urgent fire drills over the past year, our core team at Silicon Legal has done an incredible job of supporting us. They meet every deadline and are thorough with their comments. I don’t think any other legal firm I’ve worked with in my career could match the level of service or responsiveness.

—Aydin Senkut, Partner, Felicis Ventures

“Appreciate the diligent and expedient work on your team’s end. Liked your approach and style. Thank you so much! Look forward to working on more deals together.

—Alex Gurevich, Partner, Javelin Venture Partners

“I knew I was working with the right people.

—Charles Hudson, Partner, Precursor Ventures



## About Us

Silicon Legal Strategy is the premier boutique law firm providing targeted, bottom-line-oriented advice to technology startups, innovative entrepreneurs and seasoned investors. Trained at the top firms in Silicon Valley, our attorneys and staff are incredibly passionate about technology and have extensive experience representing early stage companies and investors. We are a known quantity in Silicon Valley and beyond, and work with or sit across the table from every major technology law firm in the country. Perhaps most importantly, we ourselves are entrepreneurs. We truly understand the challenges of a startup – like building and motivating a team, creating repeatable processes to ensure continued customer satisfaction at scale and dealing with infrastructure issues. We face these challenges every day – and as a result, are able to deliver more relevant, bottom-line-oriented advice. Put simply, we actually “get” what entrepreneurs are going through.

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